



CHINA GREEN AGRICULTURE, INC.

NYSE: CGA

Safe Harbor Statement

This presentation contains forward-looking statements concerning the Company's business, products and financial results. The Company's actual results may differ materially from those anticipated in the forward-looking statements depending on a number of risk factors including, but not limited to, the following: general economic and business conditions, development, shipment, market acceptance, additional competition from existing and new competitors, changes in technology, and various other factors beyond the Company's control. All forward-looking statements are expressly qualified in their entirety by this Cautionary Statement and the risk factors detailed in the Company's reports filed with the Securities and Exchange Commission. China Green Agricultural undertakes no duty to revise or update any forward-looking statements to reflect events or circumstances after the date of this material except to the extent required by applicable law.

Company Overview

BUSINESS

Engaged in research, development, production and sale of specialty fertilizers, compound fertilizers and agricultural products

LOCATION

Headquartered in Xi'an, Shaanxi with production facilities in Xi'an and Beijing

PRODUCT

Over 600 diversified products (as of Q3FY2017)

FACILITIES

Two automated production facilities and one R&D centers

CAPACITY

Production capacity of 555,000 metric tons

- Jinong: 55,000 metric tons
- Gufeng: 500,000 metric tons

Equity

Equity Snapshot as of May 15, 2017

Last Price	1.29
Day's Range	1.22- 1.36
Avg Vol(3m)	345,500
Market Cap:	48.96M
52wk Range	1.18- 1.68
Pre Close	1.22

Investment Highlights

Strategic Geographic Positions

Strategic distribution of production facilities in Northwest China, North China, and potential acquiring target in Southwest China

Established nationwide distribution network

Cross-selling of different categories of products made by the facilities

Healthy Development

Strong research and development capacity

Regular new product introductions

Well-branded product portfolio

The U.S. NYSE listed public company

Market Potential


Current fragmented and substantial addressable market

Increasing need for compound fertilizers, especially organic fertilizers


Primary focused industry in China's "12th Five Year Plan"

Corporate History



CGA transferred its listing to the New York Stock Exchange on December 7, 2009



On March 1, 2012, Jintai commenced relocation process.



Jinyangguang, Wangtian, Lishijie, Zhenbai Agri, Xindegua, Xinyulei, Fengnong, and Xiangrong became our VIE

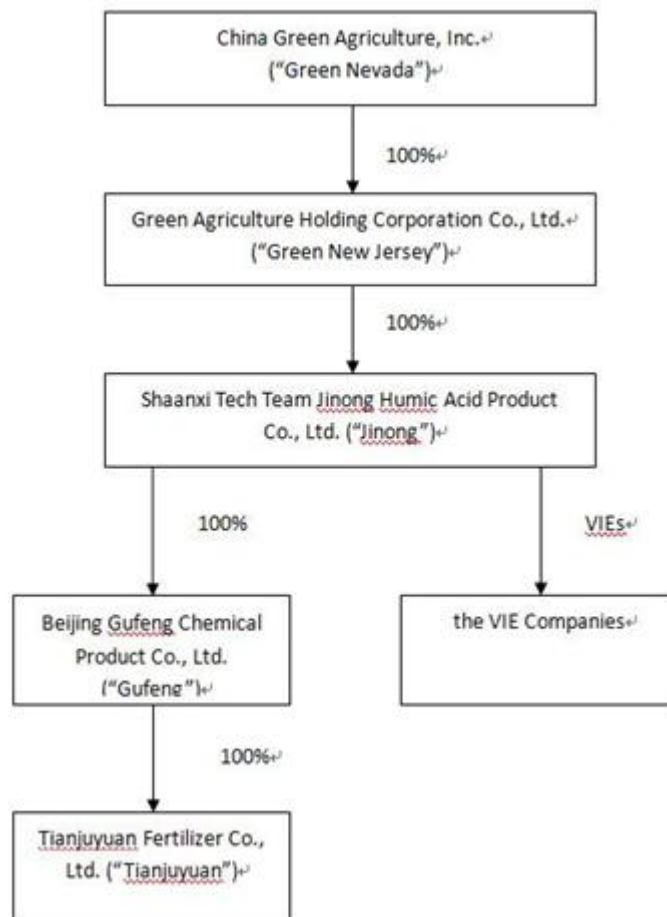


On Feb 28, 2011, our Board of Directors approved our Ten-year corporate growth plan for period from 2011 to 2010



Yuxing became our VIE

Corporate Structure



Production Facilities

Shaanxi Tech Team Jinong Humic Acid Product Co., Ltd.

- A 6,495 square meter (69,911 square feet) production facility that manufactures liquid fertilizer products
- A 13,803 square meter (148,576 square feet) production facility that produces liquid and highly concentrated (powdered) fertilizers
- Utilizes one of the most advanced automated humic acid production lines in China
- Total annual production capacity of these facilities is 55,000 metric tons



Beijing Gufeng Chemical Products Co., Ltd.

- Eight manufacturing facilities comprising 17,930 square meters (approximately 192,997 thousand square feet) that produce various kinds of fertilizers
- Total annual production capacity of 500,000 metric tons



R & D Facilities

Yuxing Agriculture Tech Development Co., Ltd.

- Covers 353,000 square meters with 98 sun-light green houses and 6 intelligent green houses
- Is equipped with an advanced drip irrigation system and water purification equipment
- 60%-70% of the experimental work can be done in the greenhouses
- Cultivates and agricultural products by applying fertilizers produced by Jinong for testing aim



Diversified Products

Fertilizer Products

- Fertilizer Business contributes 90% of the main business
- Products include liquid, granular and powdered fertilizers developed to increase crop yields and quality without the harmful effects of chemical fertilizers
- The Company currently manufactures and sells over 600 fertilizer products from humic acid-based fertilizers to mixed organic-inorganic compound fertilizers



成品尺寸: 200mm x 82mm



Agricultural Products

- Top-grade flowers, including principally, faber cymbidium and phalaenopsis
- Green vegetables and fruits, including, principally, Holland cucumbers, sweet and colored pimientos, eggplant and Japanese watermelons
- Multicolored seedlings, including, principally, photinia serrulata (Chinese Photinia)

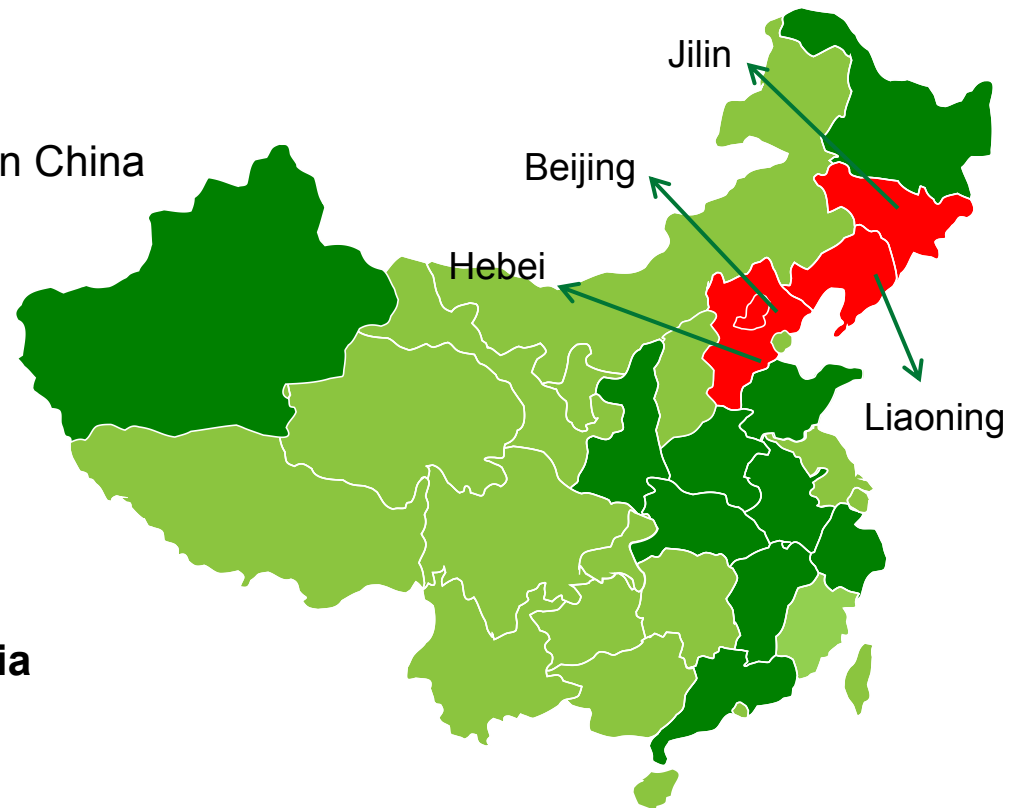
Nationwide Distribution Network

Geographic diversification

- 1,919 distributors covering all regions in China
- Minimum retail store coverage
- Minimum fleet size

Strict distributor requirements on criteria

- Cash transaction
- Warehouse ability



Fertilizer Market

Demands for fertilizer

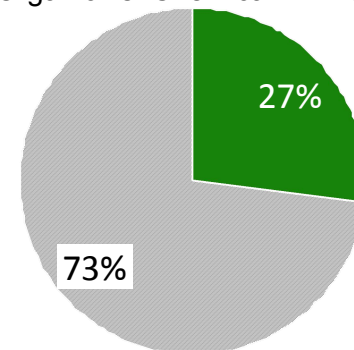
- Arable land is shrinking. 21% of the world's population with 9% of the world's arable land. And farmers averagely spend 20% of annual income on fertilizer
- China is currently the world's largest consumer and producer of fertilizers, who has 1/3 of total production and consumption around the world

Popularity of organic fertilizer

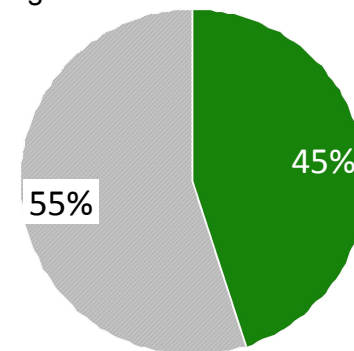
- Agricultural self-sufficiency calls for increasing use of eco-friendly fertilizer products
- Decades of overuse of chemical fertilizers have impoverished arable land
- Growing awareness of population about food safety
- Government support for organic produce, for both export and domestic consumption

Organic compound fertilizers represent about 27% of total PRC fertilizer consumption versus 50% in the developed countries. And an over 30% CAGR is projected.

Organic vs. Chemical in Y2011



Organic vs. Chemical in Y2016E



Fragmented Market

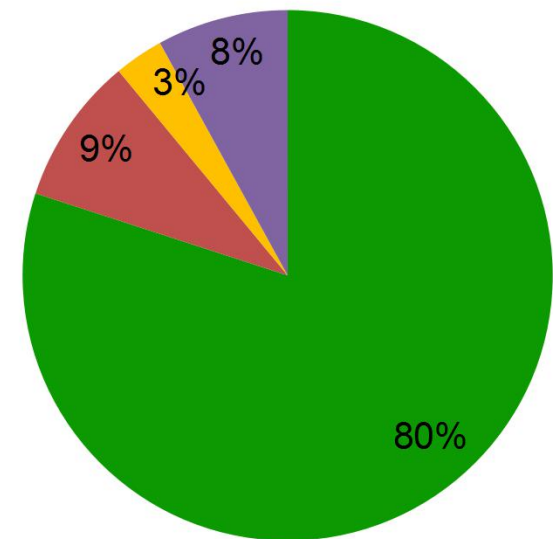
Crowded market players

- There are approximate 3000 chemical fertilizers manufacturers and Over 1,000 organic fertilizers manufacturers in the market
- Most of the manufacturers are facing issues of:
 - Focus on standard products; limited innovation
 - Vulnerable in an increasingly sophisticated marketplace
 - Limited access to market intelligence
 - Modest service platform
 - Capital constrained

CGA's strategies

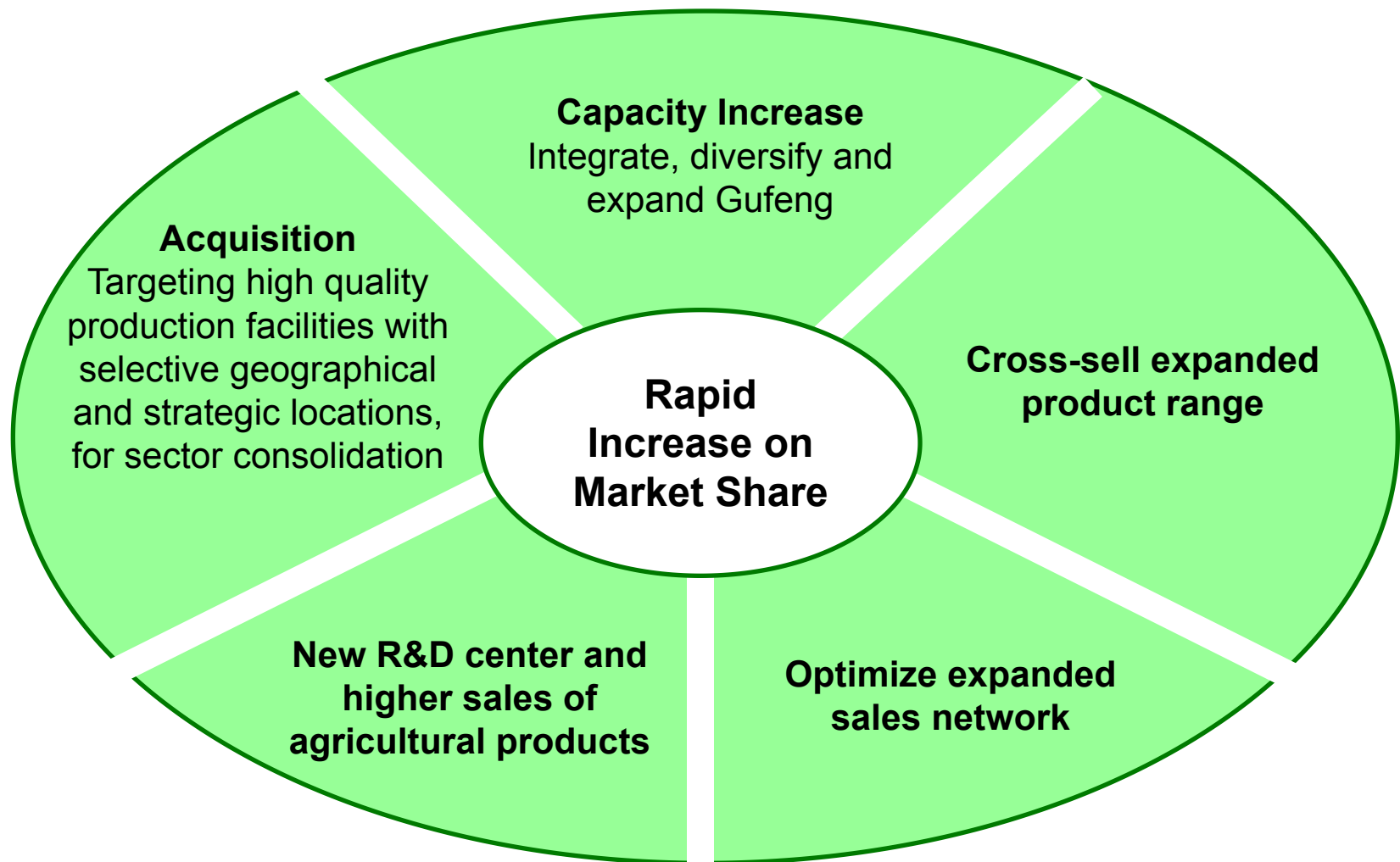
- Building and maintaining nationwide distribution channels
- Establishing regional production facility centre and increase production capacity through M&As
- Spending on R&D and regularly introduce innovated products

Competitor Segmentation for Organic Fertilizer Market



- local small enterprise
- large regional enterprise
- nation level enterprise
- multi-national enterprise

Short-term Growth Strategies



Long-term Growth Strategies

Establish “Crops for Fertilizers” program

- Through the direct trading program to gain extra profit from sales of crops
- Farmers can save time cost and transportation cost of selling crops and purchasing fertilizers

Help establish a National Engineering Research Center of Humic Acid-based Fertilizers

- Work with China Humic Acid Industry Association (CHAIA) to seek government approval to establish the Engineering Center

Participate in design of the Humic Acid-based Fertilizer Protocols

- Work with CHAIA to regulate and standardize production and distribution of humic acid granular fertilizers

Broaden market penetration and brand recognition

- Specially designed marketing campaign to increase brand awareness and further penetrate existing market

Cut manufacturing costs by controlling cost of raw materials

- Secure long-term raw material supply by acquiring potassium or phosphorus mines

Further utilize extensive research and development platform

- Accelerate rollout of new products to acquire additional market share

Long-term Growth Targets & Vision

Growth Plan

- At least \$281 million in revenue by FY 2017
- At least \$3 billion in revenue by FY 2020

Our Vision

Become a leader in the overall fertilizer industry in China by 2020.
Increase market share for all fertilizers sold in China to 3-5% from historical 2% of liquid fertilizers by leveraging strengths in R&D and distribution and expansion of compound granular fertilizer.

Management

Experienced Management

Tao Li – Chairman and CEO

- Holds Masters Degree from Northwest Polytechnic University
- Vice Chairman of China Green Food Association and other trade organizations

Zhuoyu Li – President

- Studied business at the University of Auckland
- 4 years experience in senior corporate management

Ken Ren – CFO

- Joined CGA in May 2010
- 5 years experience in capital market and asset liability management.
- Holds Ph.D. in engineering, M.S. in finance, both from Purdue Uni., West Lafayette.

Financial Position

\$ in millions	March 31, 2017	June 30, 2016
Cash and Cash Equivalents	118.3	102.9
Accounts Receivable, net	155	117.1
Inventory	46.4	87.4
Total Current Assets	349.9	335.6
Total Assets	426.9	418.8
Total Current Liabilities	39.5	41.6
Total Stockholders' Equity	379.3	370.5
Total Liabilities and Shareholders' Equity	426.9	418.8

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